

An Introductory guide to using Factory Phi for the very first time

What is Factory Phi?

- It's a database of donations and donors to UK nonprofits, all of them reported in the public domain.

Example search

335 records found (Total records: 106590)
Page 1 of 34 1 2 3 4 5 6 7 8 9 10 > >>

10 records per page

	Recipient	RecordID	Charity_Comm_No	Type	Recipient_City	Recipient_Postcode	Year/Donation_Year	Amount*	GiftBand_Upper*	GiftBand_Lower*	Name/Donor_Name	Donor_Title	Donor_First_Name	Donor_Surname	Note*	Factory_profile_available?
	Great Ormond Street Hospital Children's Charity	12993	235825	Children & Youth/Health	London	WC1N 1LE	2008			£25,000	George Michael and Kenny Goss		George	Michael		Yes
	Great Ormond Street Hospital Children's Charity	14363	235825	Children & Youth/Health	London	WC1N 1LE	2008			£10,000	Gerald and Dame Gail Ronson	Dame	Gail	Ronson		Yes
	Jewish Care	8438	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Celia and Anthony Abrahams					Yes
	Jewish Care	8439	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Claire & Michael Abrahams					Yes
	Jewish Care	8440	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Stephen & Hyley Allan					Yes
	Jewish Care	8441	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Lord Alliance of Manchester					Yes
	Jewish Care	8442	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Joan & Robin Alvarez					Yes
	Jewish Care	8443	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Simnone & Barry Angel					Yes
	Jewish Care	8445	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	John Austin					Yes
	Jewish Care	8446	802559	Religious Activities/Health/Elderly /Education & Training	London	NW9 5AB	2008			£12,500	Sharon & Edward Azouz					Yes

Export to CSV

How is it researched?

- The information is gathered from websites, accounts and other public domain sources.
- It is then edited and checked by Factory researchers before being uploaded.

Is it all in the public domain?

- Yes, for every record in the database we provide a direct link to the website page or document from which the data comes.
-which opens in a separate window.

Example search

Link to Web Source
http://www.aberlour.org.uk/boardofgovernors.aspx
http://www.aberlour.org.uk/boardofgovernors.aspx

What does Factory Phi contain?

- Donations and donors to UK nonprofits.
- Trustees and patrons of leading UK charities.
- Recipients include charities, universities, museums, arts organisations and political parties.

How can I search Factory Phi?

- Factory Phi is fully searchable in any field, and in any combination of fields.
- You can also search using **partial** words.

Example search

Name/Donor_Name contains  smith

Example

A "contains" search -to find donors whose surnames are either "Smith" or "Goldsmith" or Smithies etc.

More advanced searches

- You can use Boolean methods for finding several criteria at a time.

Example search

Individual Donor Surname

Example

To find donors with surnames of either "Smith" or "Jones", use the Boolean search with selections separated by "or".

More advanced searches *cont.*

- Note :At the top left-hand side of the Search page is a **Conditions** selector box.
- For searches involving more than one search box, you have the default choice of returning the fewer results that meet all search criteria simultaneously, or, the larger number of results for any of the search criteria.

Fewer Results

All the conditions required ▼

Recipient is equal to ▼

Charity Commission No. is equal to ▼

Activity/Type contains ▼ Arts

Recipient City is equal to ▼ London

Or

More Results

Any of the conditions required ▼

Recipient is equal to ▼

Charity Commission No. is equal to ▼

Activity/Type contains ▼ Arts

Recipient City is equal to ▼ London

How do I get started?

- Simply go to the Factory website www.factory.com and click on the Phi Login link to the left of the home page screen.

Click Here

factory
knowledge for good

Home Knowledge For Good Services Markets Tools About Us

Factory Tools

Supporting Philanthropy
Factory helps philanthropists use leverage for their investments with advice based on our years of experience in the nonprofit sector.

New Trust Update
Be the first to find out about newly created grant-making trusts. Our monthly report includes detailed research.

In-Depth Profiling
Factory's specialist research team is ready to give you facts and detailed analysis on present and potential partners.

Phi Online Database Login
Online Database listing activity, sourced through history and much more!

Welcome to Factory

Factory works with both fundraisers and philanthropists. We help our clients find funding and partners.

Our focus is on strategic funding. Factory's team includes specialists in foundations, corporations, major donors, statutory and European Union funding. We research around the world, with a network of associates covering Europe, North America and the Pacific.

Factory offers strategic planning and consultancy in fundraising and philanthropy, based on research and analysis. We're an ethical business, built on nonprofit values; our aim is to bring fundraisers and philanthropists together to share knowledge for good.

We would be pleased to talk about your needs; contact us to arrange a discussion.

factory^{phi}
knowledge for good

Share Training Online

How do I get started? (2)


- At the Factory Phi login page just enter your username and password.
(You'll receive these when you subscribe).



A screenshot of a login form for Factory Phi. The form is dark blue with rounded corners and features a white Phi symbol in a circle at the top left. The text "PLEASE LOGIN TO CONTINUE" is displayed in white at the top. Below this, there are two white input fields: the first is labeled "username" and the second is labeled "password". A white "login" button is positioned at the bottom center of the form. The background of the form has a subtle, decorative swirl pattern.

How do I get started? (3)

- You'll be taken to the Factory Phi home page, showing the complete table of data and further options.

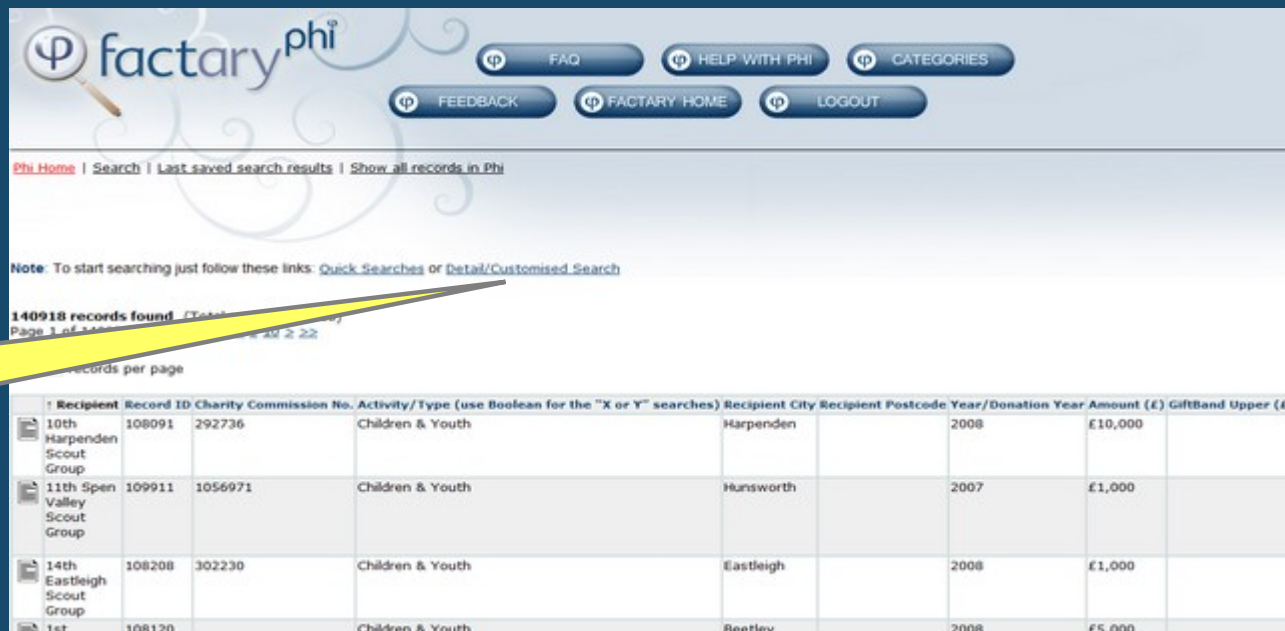


The screenshot shows the Factory Phi website interface. At the top, there is a navigation bar with the logo and several buttons: FAQ, HELP WITH PHI, CATEGORIES, FEEDBACK, FACTORY HOME, and LOGOUT. Below the navigation bar, there are links for Phi Home, Search, Last saved search results, and Show all records in Phi. A note indicates that users should follow links for Quick Searches or Detail/Customised Search to start searching. The main content area displays search results for 140918 records found (Total records: 140918), showing Page 1 of 14092. A dropdown menu is set to 10 records per page. The table below lists the search results with columns for Recipient, Record ID, Charity Commission No., Activity/Type, Recipient City, Recipient Postcode, Year/Donation, Year Amount (£), GiftBand, and Upper (£).

Recipient	Record ID	Charity Commission No.	Activity/Type (use Boolean for the "X or Y" searches)	Recipient City	Recipient Postcode	Year/Donation	Year Amount (£)	GiftBand	Upper (£)
10th Harpenden Scout Group	108091	292736	Children & Youth	Harpenden		2008	£10,000		
11th Spen Valley Scout Group	109911	1056971	Children & Youth	Hunsworth		2007	£1,000		
14th Eastleigh Scout Group	108208	302230	Children & Youth	Eastleigh		2008	£1,000		
1st	108120		Children & Youth	Beetley		2008	£5,000		

How do I get started? (4)

- Click on “Detail/Customised Search” to be taken to the search page.



The screenshot shows the factoryphi website interface. At the top, there is a navigation bar with the logo and several buttons: FAQ, HELP WITH PHI, CATEGORIES, FEEDBACK, FACTORY HOME, and LOGOUT. Below the navigation bar, there are links for Phi Home, Search, Last saved search results, and Show all records in Phi. A note indicates that users should follow links for Quick Searches or Detail/Customised Search to start searching. The search results show 140918 records found, with a table of results displayed below. A yellow callout bubble with the text 'Click Here' points to the 'Detail/Customised Search' link in the navigation bar.

Recipient	Record ID	Charity Commission No.	Activity/Type (use Boolean for the "X or Y" searches)	Recipient City	Recipient Postcode	Year/Donation	Year Amount (£)	GiftBand	Upper (£)
10th Harpenden Scout Group	108091	292736	Children & Youth	Harpenden		2008	£10,000		
11th Spen Valley Scout Group	109911	1056971	Children & Youth	Hunsworth		2007	£1,000		
14th Eastleigh Scout Group	108208	302230	Children & Youth	Eastleigh		2008	£1,000		
1st	108120		Children & Youth	Beetley		2008	£5,000		

How do I get started? (5)

- The search page is quite comprehensive but easy to use. This is where you enter your search criteria...*(read on for suggestions).....*

Search for records in Phi

All the conditions required

Recipient is equal to

Record ID is equal to

Charity Commission No. is equal to

Activity/Type (use Boolean for the "X or Y" searches) contains

Recipient City is equal to

Recipient Postcode is equal to

1st Part of Recipient PostCode (enter the 1st half of the postcode) is equal to

Year/Donation Year

Amount £ is equal to

GiftBand Upper £ is equal to

GiftBand Lower £ is equal to

DONOR'S NAME is equal to

Individual's Title is equal to

Individual's 1st Name is equal to

How will Factory Phi help my fundraising or development programme?

- With Factory Phi you can:
 - Find donations to any type of cause
 - Find donations to a specific non-profit
 - Find philanthropists who support a particular cause, or who give to causes in an area
 - Check your donor's other philanthropic interests
 - Check and improve on your strategy

Find donations by cause

- You can search on any cause, or “**Activity/Type**” of charitable activity. *Note: There are pull-downs for easy selection*

Example

Search on “Environment” to find all the donations in Factory Phi to environmental organisations.

Activity/Type (use Boolean for the “X or Y” searches)

contains

Environment

- Instantly export your search results into an Excel file. Just click “**Export Results**” at the bottom left-hand side of the table.

Find donations to a specific charity

- In the Advanced Search page, click in the “**Recipient**” field and use the “Contains” operator from the drop down list and enter the name of the charity, or any part of its name.
- Then Click Search.

Find philanthropists who support a particular type of cause

- In the Quick Search box, click on “**Activity/Type**” in the drop down list and select the type of cause (for example “Environment”).

- Then Click Search.

Find donors who have given to nonprofits in a geographic area

- In the Advanced Search page, chose the “Left Postcode” search box, use “**starts with**”.
 - Enter the first two letters of the postcode for the geographic area.

Example

Search on “EH” to find all the recipient organisations in Edinburgh.

Example search

1st Part of Recipient PostCode (enter the 1st half of the postcode)

- Note that the search is for the recipient organisation geographic area - not the donor.

Check your donor's other philanthropic interests

Example

You have a supporter or donor and want to find out her other donations and affiliations

- In the Advanced Search page, click on “Donor Name” , enter your supporter’s name, use “Contains” then Click Search.

Check your strategy

Example

Your organisation is planning a new appeal in the field of animal welfare. Which other organisations have had notable gifts in this field? How much are donors giving? Who are our competitors? Who are the prospects?



- By using combinations of Advanced Search options you can see who's giving to what, when and where.
- Bear in mind that Factory Phi ONLY reports on donations known in the public domain. It is not a listing of all donations to all causes.

Can I download information?

- Yes. It's fast and easy. Just carry out a search, then click on the "Export" button in the menu choices at the bottom of the table.

Example search

	A	B	C	D	E	F	G	H	I	J
1	Recipient	RecordID	Charity_Con	Type	Recipient_C	Recipient_P	Year/Donati	Amount*	GiftBand_Up	GiftBand_Lo
2	London School of Economics and Political Science (LSE)	27262		Education &	London	WC2A 2AE	2008			£95,000
3	London School of Economics and Political Science (LSE)	27286		Education &	London	WC2A 2AE	2008			£95,000
4	London School of Economics and Political Science (LSE)	27312		Education &	London	WC2A 2AE	2008			£95,000
5	London School of Economics and Political Science (LSE)	29386		Education &	London	WC2A 2AE	2007			£79,000
				Education &	London	WC2A 2AE	2007			£79,000
				Education &	London	WC2A 2AE	2007			£79,000
				Education &	Sheffield	S10 2TN	2008			£50,000
				5825 Children & Yc	London	WC1N 1LE	2008			£25,000
				5197 Health	London	SW3 6JJ	2007		£99,999	£25,000
				1487 Arts, Culture,	London	NW1 8EH	2006			£25,000
				T Arts, Culture,	London	W1U 3BN	2006			£25,000
				2559 Religious Act	London	NW9 5AB	2008			£12,500

	London School of Economics	108682		Educa
	London School of Hygiene & Tropical Medicine	108877		Educa

[Export to CSV \(for importing into MS Excel etc.\)](#)

Click here to export to a spreadsheet

How many records are there in Factory Phi?

- There are currently just over 177,000 records, all drawn from public domain sources.
- There are currently approximately £14 billion+ in donations recorded in Factory Phi.
- Numbers will increase continually, as our research continues.

Can anyone subscribe to Factory Phi?

- Any non-profit organisation in the EU can subscribe to Factory Phi.
- Special conditions apply to freelances, consultants and organisations outside the EU.

What does my annual subscription include?

- Unlimited access to the database, 24/7.
- Unlimited searches in the database.
- Fully searchable fields – text and numbers.
- Instant, free, download of information into an Excel file.
- ...and a monthly newsletter on substantial donations in the UK.

How much is a subscription?

- For non-profits organisations in the EU, annual subscription to Factory Phi is £500+VAT.
- Special conditions apply to freelances, consultants and organisations outside the EU.

How do I subscribe?

- Just contact us at:-
 - Tel : 0117 916 6740
- Or
 - Email – nicolaw@factory.com

Note: We can setup a brief online demo for all those interested.